

Canada Electric Vehicle Sales Units as of August 2019 with Projected 2019 Units (Sep-Dec 2019 est.)

2019 Units By Province			
	BEV	PHEV	Total
Alberta	4,194	3,746	7,940
BC	12,464	6,698	19,162
Manitoba	3,704	3,535	7,239
NB	3,668	3,505	7,173
Newfoundland	3,631	3,462	7,093
Nova Scotia	3,674	3,493	7,167
Nunavut	3,614	3,449	7,063
NWT	3,615	3,449	7,064
Ontario	7,631	5,380	13,011
PEI	3,634	3,464	7,098
Québec	13,426	11,539	24,965
Saskatchewan	3,671	3,485	7,156
Yukon	3,616	3,453	7,069
Total	70,538	58,663	129,201
Prior Years (2011-2018)			91,820
+ 2019 YTD (August 2019)			37,381
Total Units 2011 to Aug 2019			129,201

Annual Units By Type			
	BEV	PHEV	Total
2011	245	255	500
2012	620	1,380	2,000
2013	1,590	1,410	3,000
2014	2,800	2,200	5,000
2015	4,225	2,275	6,500
2016	4,950	6,050	11,000
2017	10,019	9,626	19,645
2018	22,529	21,646	44,175
2019	23,560	13,821	37,381
Total	70,538	58,663	129,201

Annual Units by Type (Sep-Dec 2019 est.)				Growth	BEV	PHEV	% BEV	% PHEV	PHEV Share
2011	245	255	500				49 %	51 %	51.0 %
2012	620	1,380	2,000	300 %	153 %	441 %	31 %	69 %	65.4 %
2013	1,590	1,410	3,000	50 %	156 %	2 %	53 %	47 %	55.4 %
2014	2,800	2,200	5,000	67 %	76 %	56 %	56 %	44 %	50.0 %
2015	4,225	2,275	6,500	30 %	51 %	3 %	65 %	35 %	44.2 %
2016	4,950	6,050	11,000	69 %	17 %	166 %	45 %	55 %	48.5 %
2017	10,019	9,626	19,645	79 %	102 %	59 %	51 %	49 %	48.7 %
2018	22,529	21,646	44,175	125 %	125 %	125 %	51 %	49 %	48.8 %
2019	35,864	20,437	56,301	27 %	59 %	-6 %	64 %	36 %	44.1 %
Total	82,842	65,279	148,121				Overall 55.9 %	44.1 %	

Sources:
 canadaevsales.com with sources: Manufacturer reports, IHS Markit (via Electric Mobility Canada) and analyst estimates.
 Electric Mobility Canada with sources: EV SALES IN CANADA – Q2 2019 – REVISED + sources: IHS Markit, Statistics Canada, New Motor Vehicle Sales & Automotive Industry Portal MarkLines data.

Projection Model: September to December 2019		
BEV Sept 2019 Estimate	4,229	Seasonally Adjusted Share
BEV Oct 2019 Estimate	3,076	Sep-19 11%
BEV Nov 2019 Estimate	2,691	Oct-19 8%
BEV Dec 2019 Estimate	2,307	Nov-19 7%
PHEV Sep 2019 Estimate	2,274	Dec-19 6%
PHEV Oct 2019 Estimate	1,654	Model Weighted Average:
PHEV Nov 2019 Estimate	1,447	2018 Seasonal %
PHEV Sep 2019 Estimate	1,241	Average (Aug 2019 YTD)
		Average (Jun to Aug 2019)

