

Canada Electric Vehicle Sales Units as of September 2019 with Projected 2019 Units (Oct-Dec 2019 est.)

Units By Province	Units		
	BEV	PHEV	Total
Alberta	4,342	3,795	8,137
BC	13,795	7,137	20,932
Manitoba	3,725	3,548	7,273
NB	3,671	3,514	7,185
Newfoundland	3,633	3,465	7,098
Nova Scotia	3,681	3,497	7,178
Nunavut	3,614	3,449	7,063
NWT	3,615	3,450	7,065
Ontario	8,589	5,730	14,319
PEI	3,638	3,466	7,104
Québec	14,947	12,659	27,606
Saskatchewan	3,687	3,495	7,182
Yukon	3,616	3,454	7,070
Total	74,549	60,664	135,213
+ 2019 Q4 Estimated			12,833
Total Units 2011 to Sept 2019			148,046

Actual Units By Type as at 2019 Q3			
	BEV	PHEV	Total
2011	245	255	500
2012	620	1,380	2,000
2013	1,590	1,410	3,000
2014	2,800	2,200	5,000
2015	4,225	2,275	6,500
2016	4,950	6,050	11,000
2017	10,019	9,626	19,645
2018	22,529	21,646	44,175
2019 Q1-Q3	27,571	15,822	43,393
Total	74,549	60,664	135,213

Annual Units by Type (with 2019 Q4 Estimated)										
	BEV	PHEV	Total	Growth	BEV	PHEV	% BEV	% PHEV	PHEV Share	
2011	245	255	500				49 %	51 %	51.0 %	
2012	620	1,380	2,000	300 %	153 %	441 %	31 %	69 %	65.4 %	
2013	1,590	1,410	3,000	50 %	156 %	2 %	53 %	47 %	55.4 %	
2014	2,800	2,200	5,000	67 %	76 %	56 %	56 %	44 %	50.0 %	
2015	4,225	2,275	6,500	30 %	51 %	3 %	65 %	35 %	44.2 %	
2016	4,950	6,050	11,000	69 %	17 %	166 %	45 %	55 %	48.5 %	
2017	10,019	9,626	19,645	79 %	102 %	59 %	51 %	49 %	48.7 %	
2018	22,529	21,646	44,175	125 %	125 %	125 %	51 %	49 %	48.8 %	
2019	35,696	20,529	56,226	27 %	58 %	-5 %	63 %	37 %	44.2 %	
Total	82,675	65,371	148,046				Overall 55.8 %	44.2 %		

Sources:
 canadaevsales.com with sources:
 Manufacturer reports, IHS Markit (via Electric Mobility Canada) and analyst estimates.
 Electric Mobility Canada with sources:
 EV SALES IN CANADA – Q3 2019 + sources:
 IHS Markit, Statistics Canada, New Motor Vehicle Sales & Automotive Industry Portal MarkLines data.

Projection Model: 2019 Q4 Estimates			
Total Estimated Q4	12,833	Seasonally Adjusted Share	
BEV Oct 2019 Estimate	3,095		
BEV Nov 2019 Estimate	2,708	Oct-19	8%
BEV Dec 2019 Estimate	2,322	Nov-19	7%
Total	8,125	Dec-19	6%
PHEV Oct 2019 Estimate	1,793	Model Weighted Average:	
PHEV Nov 2019 Estimate	1,569	2018 Seasonal %	
PHEV Sep 2019 Estimate	1,345	Average (Sep 2019 YTD)	
Total	4,707	Average (Jul to Sep 2019)	

